Our Industrial Hose Maintenance Management Program

Let’s make industry work better

ERIKS
What Our Maintenance Management Program Provides

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- **INCREASE** product life to reduce replacement and labor costs
- **REDUCE** inventory by standardizing hose specifications
- **REDUCE** downtime by identifying hazardous conditions
- **TRAIN** users on safe hose handling and maintenance
- **IMPROVE** plant safety by eliminating unsafe coupling conditions

Our maintenance management services are designed to reduce our customers total cost of ownership, increase their uptime and provide innovative solutions for market advantages.
Some examples of the customer solutions that we have provided that resulted in cost savings include:

1. Inspecting the entire plant
2. Creating an inventoried database
3. Analyzing each area of operation

MAKE RECOMMENDATIONS TO

- Improve Product Performance
- Reduce Labor Costs
- Reduce Energy Consumption
- Enhance Plant Safety

IN FACT, WE HAVE DOCUMENTED A SAVINGS OF $9.7 MILLION DOLLARS IN THE LAST THREE YEARS. FROM OUR INDUSTRIAL HOSE MAINTENANCE MANAGEMENT PROGRAMS ALONE.
Safe Hose Assemblies: NAHAD & Master Coupler Training

- As a member of NAHAD (The Association for Hose and Accessories Distribution), our associates have access to both industrial and hydraulic fabrication programs
  - 100+ of our employees have passed one or more NAHAD fabrication exams
- We also offer our employees an internal “Master Coupler” program certification. This is a 5-step training on our hose coupling, inspection and testing procedures.
  - 100+ of our employees have achieved master coupler status
Customer Safety, Handling, Maintenance, Product & Application Training

- We provide our customers with a variety of training programs to meet their unique needs
- Training ensures awareness of proper hose installation and connections, usage, handling and maintenance among those who handle your hoses
- We will modify or adapt any training to meet customer specific needs to ensure relevant content for attendees and location

Hose Testing and Reclamation

1. Hoses are tested on a regular basis to ensure that working hoses are not prematurely disposed of, this practice prevents unnecessary hose purchases
2. Only hoses in questionable condition are identified and replaced
3. Tested hoses that are still in good condition can be maintained in service
4. Some hoses can be re-coupled for approved use, resulting in significant savings
Documented Cost Savings

- We prove our savings by documenting our solutions to our customers through a software system used by all ERIKS North America locations.
- Consistent, concise and complete documentation to reduce the total cost of ownership, increase uptime and provide our customers with innovative solutions that offer market advantages.
- We have saved our customers millions of dollars through innovation, best practices and process improvements that are designed to lower our customers total cost of ownership (TCO) and increase uptime.

Ask your sales representative to see specific cost savings examples that we have provided to customers just like you.

The Road to Savings

1. Hose survey
2. Inventoried database is created
3. Poll end users for opinions; likes and dislikes
4. Agree on a program
5. Implement changes and provide training for all (operations, maintenance, plant contractors, etc.)
6. Start on-site reclamation and testing
7. Document savings

3 year savings of $9.7 million through our industrial hose maintenance management program alone.
ERIKS (www.ERIKS.com) has been a leading international industrial service provider leader since 1940. ERIKS North America offers a wide range of innovative, high-quality mechanical engineering components and associated technical and logistics services from 140 locations across the United States, Canada and Mexico. We provide the highest quality product standards in the industry, along with the peace-of-mind knowing that our products and fabrication are consistent, location-to-location, across our extensive footprint. From agriculture to power generation and from oil and gas to petrochemicals, ERIKS North America provides a local presence and infinite possibilities, backed by ERIKS’ worldwide network of resources and know-how with over 300 locations in 20 countries. For more information, please visit www.ERIKSNA.com.